



Leveraging your technical degree on the path to the C-suite

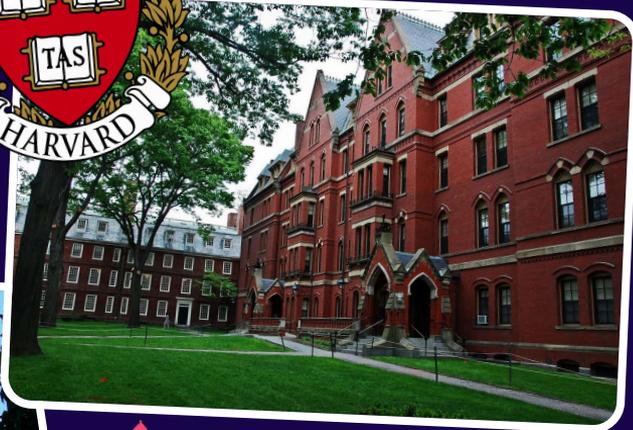
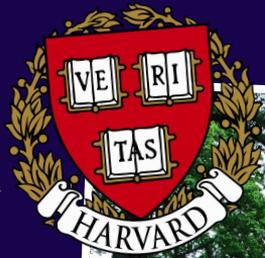
January 2023



Trisha Price

Chief Product Officer

 pendo



$$ax^2 + bx + c = 0$$

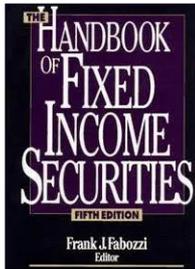
$$a\left(x^2 + \frac{bx}{a} + \frac{c}{a}\right) = 0$$

$$x^2 + 2\frac{b}{2a}x + \left(\frac{b}{2a}\right)^2 - \left(\frac{b}{2a}\right)^2 + \frac{c}{a} = 0$$

$$\left(x + \frac{b}{2a}\right)^2 - \frac{b^2 - 4ac}{4a^2} = 0$$

$$\left(x + \frac{b}{2a} - \frac{\sqrt{b^2 - 4ac}}{2a}\right)\left(x + \frac{b}{2a} + \frac{\sqrt{b^2 - 4ac}}{2a}\right) = 0$$

$$x = \frac{-b \pm \sqrt{b^2 - 4ac}}{2a}$$



Q1

```
class Program
```

```
{
```

```
void add()
```

```
{
```

```
int a, b, c;
```

```
a = 10;
```

```
b = 5;
```

```
c = a + b;
```

```
System.out.println("Addition "+ c);
```

```
}
```

```
public static void main (String args)
```

```
{
```

```
Sum obj = new Sum();
```

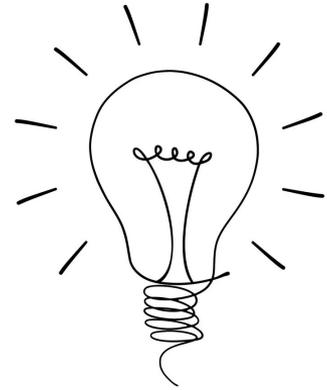
```
obj.add(10, 5);
```

```
}
```

```
}
```

Q2)

```
class Program
```





What is the C-suite?

The C-suite is a term used to describe **high-ranking executive titles in an organization.**

The letter C, in this context, stands for "chief," as in chief executive officer and chief product officer.



34 of 100

top performing CEOs have
engineering degrees

Harvard Business Review



Indra Nooyi, CEO  **PEPSICO**

“Scientific disciplines (STEM) play a very important role, and grounds you as you move into positions of higher and higher authority, whatever the job is...One of the pleas I would have for most young people today is, stay with STEM as long as you can.”



Larry Page


Jeff Bezos




Tim Cook




Three key strategies



Lean into your
technical
background



Put yourself in
uncomfortable
situations



Surround yourself
with different
types of people



**Don't shy away from
technical background.**

Lean into it, use it as foundation.



As a C-suite member, everything is a trade off.



Data Management

Mapping Bulk Exports Log

Exports Destinations (2)

Destination Name	Provider	Bucket Address	Setup date	Connection Status
Amazon	Amazon S3	Bulk Data - Pendo	15-Sep-2022	OK
Google	Google			

Export Setup

Project ID: \$392102

Key: e7fcd20481720f8a1470b1649f62c1

Connection Successful

Data out

amazon REDSHIFT ?

Microsoft | Power BI ?

snowflake ?

+ a b l e a u ?

Google Big Query ?

As a C-suite member, everything is a trade off.



Data Management

Mapping Bulk Exports Log Add Destination

Exports Destinations [2]

Destination Name	Provider	Bucket Address	Setup date	Connection Status
Amazon	Amazon S3	Bulk Data - Pendo	15-Sep-2022	OK
Google	Google			

Google Close

Export Setup

Series of export items. Export includes:

- Accounts
- Visitors
- Events
- Goals

Total rows: 4 000 000 000 rows

Run Export

Google Close

Export Setup

Project ID: 8390102

Key: e7f02d0481720f8a1470b0a4902c1

Test Connection Ready Connect Successful

Google Close

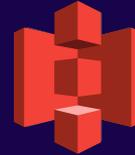
Export Setup

Project ID: 8390102

Key: e7f02d0481720f8a1470b0a4902c1

Test Connection Ready Connect Successful

Data out



amazon
S3



Google
Cloud Storage



**Put yourself in
uncomfortable situations.**





Chief Product Officer

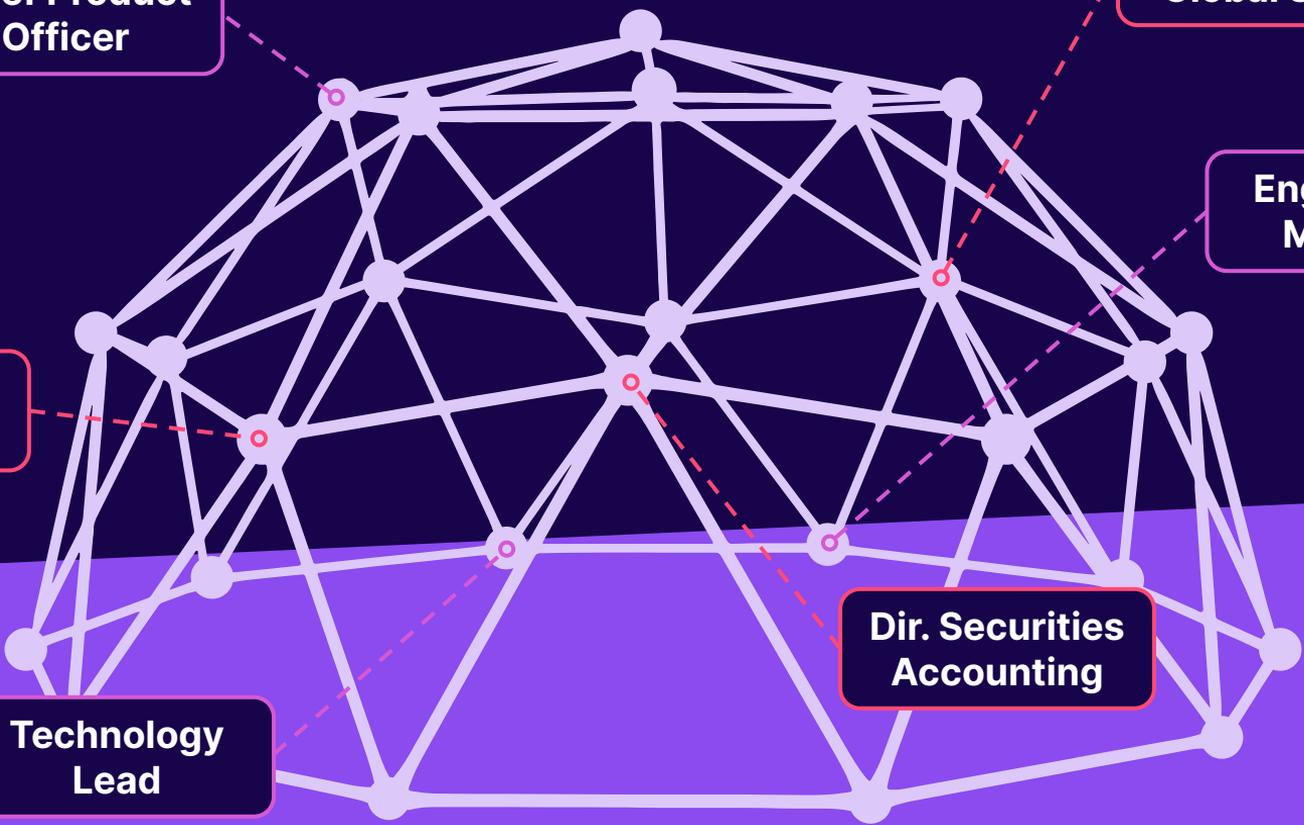
Head of Global Sales

Engineering Manager

CS and Sales Support

Technology Lead

Dir. Securities Accounting





**Surround yourself with
different types of people.**



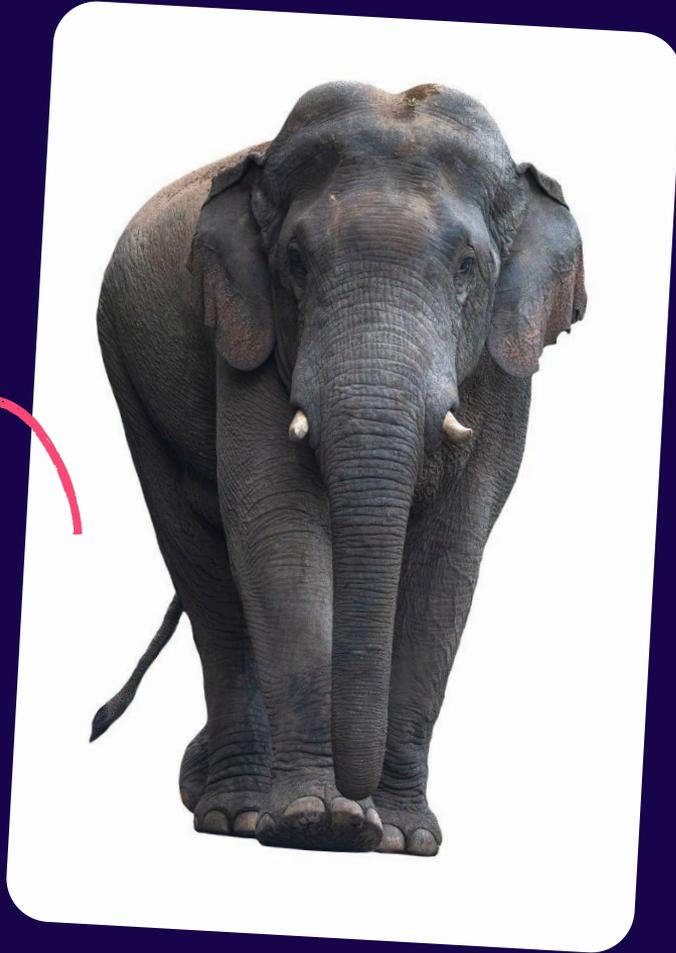
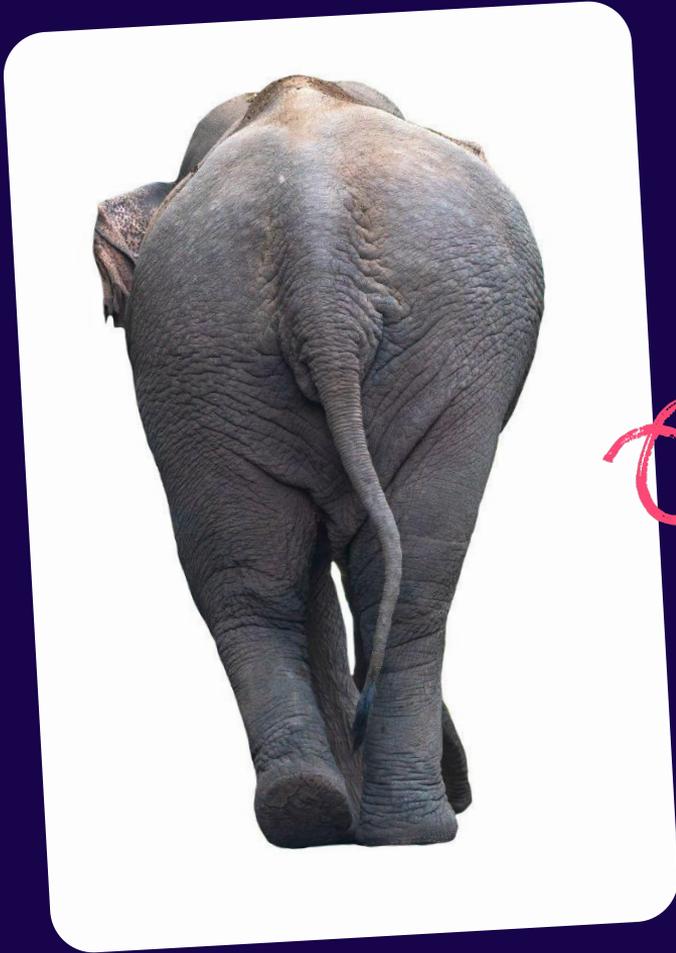
Inclusive companies
are **1.7x more
innovative**

People Management UK



Diverse teams are
**87% better
at making decisions**

Josh Bersin





Tectonic Shifts

Dory Weiss moved into the tech world and hasn't looked back

JANUARY 23, 2018 | BY EMILY PAGE HATCH, PHOTOGRAPHY BY CHRIS BREHMER





My team

54% of the product team self-IDs as female

62% of managers self-IDs as female

26% of the product team self-ID as Asian, Black, Latinx, Hispanic, or Two or More Races



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Chief Product Officer

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Dir. Securities Accounting

Technology Lead





TRIANGLE BUSINESS JOURNAL

Technology

Pendo adds IPO experience to C-suite

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BUSINESS

Pendo is gearing up to go public. Its new exec helped guide Wilmington's nCino to an IPO

BY ZACHERY EANES

NOVEMBER 22, 2021 3:20 PM





Q&A